



***THE
STATLER FOUNDATION
2022-2023
ANNUAL REPORT***

Letter From Our Chairwoman Donna M. Gioia



The hotel industry was vital to America's growth. Ellsworth Statler devised management techniques that went beyond the hotel business and contributed greatly to the nation's general efficiency.

Statler took pride in the fact that hotels brought strangers together and let them know each other, allowing them to shed their preconceptions and prejudices.

One of Statler's life ambitions was to open the road to success to subsequent generations through education.

The Statler Foundation was created through the Will of Ellsworth Statler to assist students studying Hotel Management. Ellsworth's wife, Alice Statler served as the Chairwoman of the Foundation when it was formed in 1934.

The Foundation currently supports students through out the country with its individual scholarships and grants providing over \$1 million per year.

Message for the Statler Foundation, Buffalo, New York, from Hon. Acea M. Mosey, New York State Surrogate Judge for Erie County



It has been my privilege to serve as Erie County Surrogate Judge since 2018.

In that role, I have two responsibilities regarding the Statler Foundation, which was established by the Last Will and Testament of Ellsworth Statler in 1927 and the Trust Agreement of 1934. My first obligation is to appoint Trustees to the Statler Foundation who will carry out faithfully the purpose of the Trust which Ellsworth Statler created. My second obligation is to receive and review each Annual Accounting of the Statler Foundation. In that regard, we must be mindful of the responsibility of each Trustee to carry out his or her fiduciary duties in managing the Trust. Each Trustee also is obligated to award scholarships and grants which are faithful to Ellsworth's Statler's mandate for the use of Trust funds for "research work for the benefit of the hotel industry of the United States, not only in the construction and operation of hotels, but in the training and making more proficient the workers in hotels, for the benefit of the hotel industry as a whole". I applaud the diligence of the Trustees in carrying out their fiduciary mandates for the Statler Foundation.

2022 FINANCIALS

Small Scholarships are given to assist students enrolled in a Hotel/Hotel Management program

SMALL SCHOLARSHIPS

Buffalo State University	\$ 30,000.00
The Culinary Institute of America	\$ 10,000.00
Erie County Community College (ECC)	\$ 30,000.00
Johnson & Wales University	\$ 50,000.00
Monroe County Community	\$ 20,000.00
Niagara County Community	\$ 15,000.00
Niagara University	\$ 7,970.00
Paul Smith's College	\$ 30,000.00
Total	\$192,970.00

Institutional Grants are given for capital improvements, specialized training, and research to benefit the hotel industry.

INSTITUTIONAL GRANTS

The Culinary Institute of America	\$ 100,000.00
Erie County Community College (ECC)	\$ 70,000.00
Florida International University	\$ 15,000.00
Michigan State University	\$ 19,250.00
Niagara County Community College (NCCC)	\$ 11,500.00
Niagara University	\$ 23,750.00
Paul Smith's College	\$ 30,000.00
Purdue University	\$ 63,600.00
Rochester Institute of Technology	\$ 53,000.00
University of South Carolina	\$ 125,000.00
Total	\$511,100.00

Scholarships of Excellence of up to \$25,000.00 are given to juniors and above from colleges/universities around the country, who have made a commitment to the hotel industry.

SCHOLARSHIP OF EXCELLENCE

The Culinary Institute of America	\$21,490.00
Cornell University	\$ 8,505.00
University of Denver	\$ 11,408.00
Florida Institute University	\$ 8,158.00
Indiana University of Pennsylvania	\$ 10,966.00
Johnson & Wales University	\$ 25,000.00
Mercyhurst University	\$ 24,000.00
Michigan State University	\$ 23,836.00
Niagara University	\$ 7,035.00
Paul Smith's College	\$ 16,438.00
Pennsylvania State University	\$ 23,010.00
Purdue University	\$ 11,976.00
Rochester Institute of Technology	\$ 25,000.00
University of South Carolina	\$ 21,060.00
Total	\$237,882.00

Study Abroad Grants are given to students attending a Hotel/Hotel Management program in the U.S., with an added learning experience in another country.

STUDY ABROAD

Niagara University	\$ 3,000.00
University of South Carolina	\$25,000.00
The Culinary Institute of America	\$19,250.00
Total	\$47,250.00

SAY YES TO EDUCATION \$26,741.00

Say Yes to Education funds are provided to Buffalo Public High School students who move on to attend a Hotel/Hotel Management program in college/university.

TOTAL FUNDS PROVIDED \$1,015,943.00

2023 FINANCIALS

Small Scholarships are given to assist students enrolled in a Hotel/Hotel Management program

SMALL SCHOLARSHIPS

Buffalo State University	\$ 30,000.00
The Culinary Institute of America	\$ 11,000.00
Erie County Community College (ECC)	\$ 32,000.00
Johnson & Wales University	\$ 20,000.00
Monroe County Community College (MCC)	\$ 20,000.00
Niagara County Community College (NCCC)	\$ 15,000.00
Niagara University	\$ 44,500.00
Paul Smith's College	\$ 30,000.00
Total	\$202,500.00

Institutional Grants are given for capital improvements, specialized training, and research to benefit the hotel industry.

INSTITUTIONAL GRANTS

The Culinary Institute of America	\$145,000.00
Florida International University	\$ 17,000.00
Michigan State University	\$ 36,700.00
Monroe County Community College (MCC)	\$ 78,380.00
Niagara University	\$ 24,400.00
Pennsylvania State University	\$ 62,500.00
University of South Carolina	\$180,000.00
Total	\$557,340.00

Scholarships of Excellence of up to \$25,000.00 are given to juniors and above from colleges/universities around the country, who have made a commitment to the hotel industry.

SCHOLARSHIP OF EXCELLENCE

Buffalo State University	\$ 2,492.00
The Culinary Institute of America	\$ 25,000.00
University of Denver	\$ 8,160.00
Florida Institute University	\$ 845.00
Indiana University of Pennsylvania	\$ 10,195.00
Johnson & Wales University	\$ 13,005.00
Mercyhurst University	\$ 15,519.00
Michigan State University	\$ 433.00
Niagara University	\$ 13,385.00
Paul Smith's College	\$ 14,049.00
Pennsylvania State University	\$ 21,855.00
Purdue University	\$ 6,922.00
Rochester Institute of Technology	\$ 25,000.00
University of South Carolina	\$ 14,948.00
Total	\$171,808.00

SAY YES TO EDUCATION \$31,692.00

Say Yes to Education funds are provided to Buffalo Public High School students who move on to attend a Hotel/Hotel Management program in college/university.

Special Scholarship of Excellence Grant with additional funds going to all of the fifteen schools in this category
\$179,250.00

**TOTAL FUNDS PROVIDED
\$1,142,590.00**

THE STATLER FOUNDATION

SCHOLARSHIPS OF EXCELLENCE

The Statler Foundation Scholarship of Excellence, established in 1997, is awarded to third and fourth year students in a college/university Hotel/Hotel Management program. It is based on academic excellence, character, financial need and commitment to the industry. Each scholarship is worth up to \$25,000 for the academic year and may be used for tuition, fees and books. In 2022 and 2023, the Foundation awarded scholarships to students attending Buffalo State University Culinary Institute of America, Cornell University, University of Denver, Florida International University, Indiana University of Pennsylvania, Johnson & Wales University, Mercyhurst University, Michigan State University, Niagara University, Paul Smith's College, The Pennsylvania State University, Purdue University, Rochester Institute of Technology and The University of South Carolina.

Cornell University
2022-23 Recipient
CALEB TRIEU



When I came to Cornell University's Nolan School of Hotel Administration, my north star was to create new and unexpected intersections between hospitality and human connection, whether it was through the type of campus organizations I was involved in or the professional spaces I wanted to explore. This passion translated seamlessly from my leadership roles within campus religious faith organizations to my airline internships pursued.

The enduring words of Ellsworth Milton Statler, prominently displayed across the Nolan School's Statler Hall, resonate deeply with me: "Life is service - the one who progresses is the one who gives his fellow men a little more - a little better service." Statler's philosophy encapsulates a holistic approach to service, embodying every facet of life. It serves as a guiding principle for my aspirations.

Prioritizing service and fostering connections is paramount in my life. The support of the Statler Foundation has allowed me to focus on realizing this vision. Through initiatives like "Table Talks" as part of the Nolan School Dean's Student Advisory Board, I've facilitated meaningful interactions between students and faculty by hosting lunch events. Additionally, leading Air & Sea Hospitality enabled me to create enriching experiences for students, such as organizing speaker events and educational excursions to United Airlines Newark airport operations. These events allowed me to create hospitality and unique experiences in various niches.

Now, I'm continuing to find ways to extend hospitality into new industries. I'm pursuing a career in management consulting to provide me opportunities to broaden my horizons beyond hospitality, while still incorporating its essence. This allows me to bring hospitality into these new areas. Ultimately, I envision leveraging the consulting experience to enrich the hospitality sector as I progress in my career.

THE STATLER FOUNDATION SCHOLARSHIP OF EXCELLENCE



Niagara University

2023-24 Recipient

ETHAN SHILEY

Ethan Shiley, a senior in Niagara University's College of Hospitality, Sport and Tourism Management, has been recognized for his exceptional accomplishments, academic excellence, and commitment to the hospitality industry with the prestigious Statler Foundation Scholarship of Excellence. The competitive award, which was established in 1997, is worth up to \$25,000 for the academic year to be used for tuition, fees, and books.

Shiley's work ethic is characterized by his dedication to service, which mirrors that of Ellsworth M. Statler, one of the most creative and resourceful hoteliers in history. The Orchard Park, N.Y., native has held several jobs in the industry—most recently at the Sheraton at the Falls, where he works night audit—and says that he finds the opportunity to meet his guests' needs with care, kindness, and empathy to be fulfilling.

After he graduates, Shiley will participate in the Hyatt Corporate Management Training Program, a leadership development program that enables participants to learn all areas of hotel operations and obtain a manager position upon successful completion. His current interests include hotel management, event planning and management, and revenue management.

"My experience at Niagara University and at the Sheraton has inspired me to desire more responsibility within the field," he said. "This scholarship removes all the barriers to my finding success in this life. The more time passes, the more I find myself ingrained in what hospitality can do for the world, and for the self. There is potential to give back and lift up others every day. I'm so excited for this new step in my life."



STATLER FOUNDATION GRANTS

INDIANA UNIVERSITY OF PENNSYLVANIA

With the generous help from the Statler Foundation, Indiana University of Pennsylvania (IUP) have used their donated funds to construct a hotel desk simulation lab for students in IUP's Hotel, Restaurant, Tourism, and Event Management program.

"This simulation lab will provide a great advantage to our students who are preparing for careers in the travel and hospitality industry," Stephen Shiring, assistant chairperson of the Department of Management and director of the Hotel, Restaurant, Tourism, and Event Management program, said. "It's a very generous donation, and we are very grateful to the Statler Foundation for their support. The Foundation is very selective, and this gift is a very gratifying recognition of our program's commitment to excellence.

The simulation desk is housed in a classroom in IUP's Eberly College of Business building.

Christine Koren, Director of Strategic Partnerships



Above: Students in the Hotel, Restaurant, Tourism and Event Management Program

Left: Unveiling of The Statler Hotel Simulation Lab

STATLER FOUNDATION GRANTS

NIAGARA UNIVERSITY



As one of the oldest hospitality colleges in the country, Niagara University's College of Hospitality, Sport, and Tourism Management values the ability to grow hospitality opportunities for its students and the hospitality industry regionally.

Thanks to the generous support of the Statler Foundation, the college was able to create and utilize a disability awareness training program for the local hospitality industry in Niagara County. The training program, which was designed by university faculty and staff to meet the needs of hoteliers, sought to sensitize and educate local hotel staff on all aspects of disabilities. These included definitions of disabilities, etiquette and interaction skills, stigma and misperceptions, proactive approaches to community inclusion and integration, the Americans with Disabilities Act, and overcoming barriers through advocacy.

After establishing this training program, the college organized the training with local hotel group, Merani Hotel Group. Merani Hotel Group, which owns six properties in the Niagara Falls region (both on the US and Canadian side), worked with the college to schedule the training across three days. The disability awareness training was provided to over 150 managers and front-line workers across the properties. Pre- and post-survey effectiveness assessments were created by the college to assess the effectiveness of the training amongst the hotel group's staff. Following the trainings, these assessments showed an increase in baseline knowledge surrounding disability awareness training.

Niagara University is grateful for the Statler Foundation's support to provide this training, which positively impacts the hospitality industry in Western New York.

Bridget Niland, Ph.D., J.D.
Dean—College of Hospitality, Sport and Tourism Management

STATLER FOUNDATION GRANTS

BUFFALO STATE UNIVERSITY

“One of Statler’s life ambitions was to open the road to success to future generations through education.” (Miller, F. p.4). Thanks to the Trustees of The Statler Foundation, SUNY (State University of New York) Buffalo State was awarded a grant in the sum of \$25,000.00 for student research at hotel properties related to technology innovations.

In recent semesters, 2022-2023, students and faculty “hit the road” and travelled to hotel properties in Chautauqua, Buffalo, Amherst, and Niagara Falls to experience changes in properties due to hotel technologies. Our hosts were high-level managers/owners at properties in Upstate New York. Buffalo State University hotel students were presented with a “firsthand” learning experience they will not soon forget. Special thanks to Hart Hotels, The Merani Hotel Group, and Ellicott Development for their support.

Students and faculty set out to answer a research question: “What’s driving innovations in hotel technology?” The primary goal was to expose students to the latest technologies in use by the hotel industry and strengthen essential knowledge and technology skills.

From streamlined check-in and service automation to enhanced connectivity and smart technology integration, “emerging trends are changing the future of the hospitality industry.” Students learned the features and benefits of Property Management Systems (PMS) while on tour at the various properties. They also practice with a new Point-of-Sale (POS) system in the Campus House learning lab at Buffalo State thanks to the research grant.

Emily Purcell, an undergraduate hospitality student with a concentration in Hotel Management, was able to practice her skills on the new state-of-the-art POS system. The system was acquired as a part of the grant-funded project plan. Emily is an Assistant GM of Hampton Inn and Suites downtown while attending Buffalo State. She is receiving training on the system from Michael Ferraro, a Professional Staff in the Hospitality and Tourism Department.

Students learned that Artificial Intelligence (AI) is the next level of technology which is already impacting revenue management systems at hotels. The research project incorporated mentoring undergraduate students in their future careers and research activities. The long-term goal remains to engage faculty and staff in activities to strengthen and transform the department’s hotel curriculum. But for the moment, the tank is full, thanks to this grant from the Statler Foundation. Faculty and students are ready to drive to the next hotel for another “technology tour.”

Kathleen O’Brien, Ed.M.
Faculty and Department Chair
Hospitality and Tourism Department

Students in front of the Chautauqua Harbor Hotel



The Statler Foundation Trustees



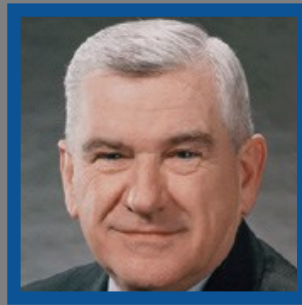
DONNA M. GIOIA
CHAIRWOMAN



ELYSE NEMOIER
VICE CHAIRWOMAN



JAY C. BAUER
TRUSTEE



ROBERT M. BENNETT
TRUSTEE



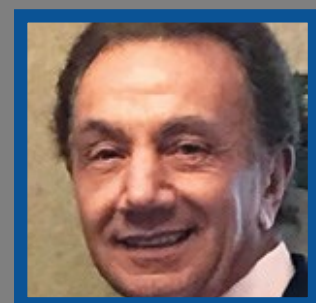
MARGUERITE COLLESANO
TRUSTEE



ERNESTINE R. GREEN
TRUSTEE



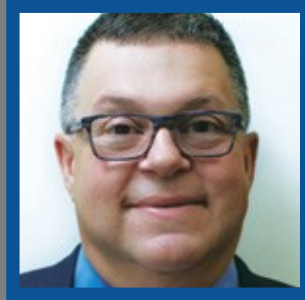
HON. BARBARA HOWE
(Retired)
TRUSTEE



RALPH C. LORIGO
TRUSTEE



ARTHUR F. DuC. MUSARRA
TRUSTEE



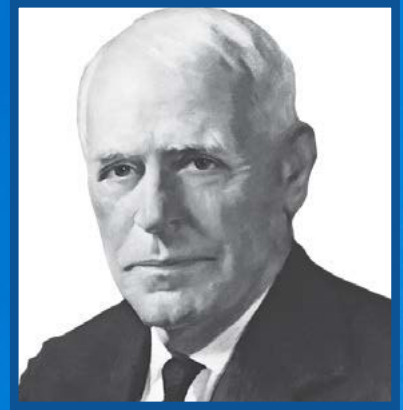
PHILIP J. TANTILLO
TRUSTEE



BERNARD A. TOLBERT
TRUSTEE

The Statler Foundation is a private foundation that provides funds to students and institutions that supports the hotel industry. It was created in 1934 through the directives contained in the Will of Ellsworth M. Statler, one of the most creative and resourceful hoteliers in history. For nearly 40 years, Ellsworth Statler's widow, Alice Seidler Statler served as Chairman of the Foundation trustees.

The Statler Foundation trustees continue Mr. and Mrs. Statler's work by awarding over \$1,000,000 annually in grants and scholarships that support the hotel field. The foundation has taken a proactive role in grant making through local and national awards



Life is Service...

The one who progresses gives his fellow human beings a little more, a little better service"

Ellsworth M. Statler

Kristine K. Dusel, CAP-OM, MEP, BW, HR, RM, PM

Administrator

Emstatler@statlerfoundation.com